



Abu Qir Container Terminal Company S.A.E

(Private free Zone Company)

Request for Tender

for

VMware License Renewal

for Hutchison Ports Abu Qir Container Terminal

Reference No. (T/AQCT/IT/04/2026)

(Version 1.0)

July 2026

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1 INTRODUCTION

1.1 Our Work

Abu Qir Containers Terminals S.A.E is a part of the Hutchison Port Holdings' (HPH) global network of container terminals. HPH is the leading independent port developer and operator in the world. In its short operating target, ABU QIR CONTAINERS TERMINALS S.A.E need to establish itself as the preferred terminal operator by achieving high levels of operating efficiency and customer satisfaction.

1.2 PURPOSE

Abu Qir Containers Terminals S.A.E invites qualified bidders to submit their best competitive offer to provide **VMware License Renewal Service** to have excellent coverage for our technical requirement which including support service which is necessary for HCI solution that handle the VM servers of the critical service in the terminal like TOS system and others.

1.3 SCOPE of work

The broad scope of work as detailed in this section refers to provide VMware License Renewal Service including warranty till September 1,2029 at Abu Qir Containers Terminal S.A.E.

1.4 BOM

QTY	Item	Description	Renewal Support Till	Contract Number
546	VCF-CLD-FND-A	VMware Cloud Foundation	September 1,2029	VO-4150233063
128	VCF-CLD-FND-A	VMware Cloud Foundation	September 1,2029	53059228
128	ANS-VDEFEND	VMware vDefend	September 1,2029	53059228

1.5 Warranty Support

The delivered VMware License Renewal Service must cover support over 24 hours / 7 days from the vendor till September 1, 2029.

1.6 TECHNICAL PROPOSAL

- 1- Company profile with previous same requested service.
- 2- The bidder must be partner of requested services.

2 Additional Consideration

Payment terms– 100% After finalizing the VMware support renewal

3- PREPARATION OF BID

3.1 Language of Bid

The Bid prepared by the Bidder, as well as all correspondence, documents relating to the Bid exchanged by the Bidder and HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E, supporting documents, and printed literature shall be written in English.

3.2 Documents Comprising the Bid

Each bid shall be in two parts: -

- A. Part I- Technical Proposal.
- B. Part II- Price Proposal.

The two parts should be in two separate covers, each super-scribed with the name of the Project as well as “Technical Proposal” and “Price Proposal” as the case may be. Most provide the technical proposal in hardcopy and softcopy.

3.2.1 PART I - TECHNICAL PROPOSAL.

The technical proposal should reflect the ability of service supplier and must include the following:

- 1- Company profile with previous implemented project.
- 2- The vendor must be partner of the required services
- 3- Delivery and acceptance criteria for each point in the project will be reviewed by HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E before start implementation.

3.2.2 PART II - PRICE PROPOSAL.

- 1- Company Financial Documents
- 2- All prices should be itemized.
- 3- All prices are in USD or Egyptian pound.
- 4- For only suppliers located on Egypt Payment in EGP according to central bank charges in time of payment
- 5- Price excluding VAT and customs fees.
- 6- All items will be delivered by CIF
- 7- 2025 company's budget

3.2.3 Submission of Bids

- 1- **Sealing and Marking of Bids:** The Bidders shall seal the envelopes containing "Technical Bid" and "Price Bid" separately and the two envelopes shall be enclosed and sealed in an outer envelope. The Bidder should additionally submit soft copies of the Technical Specification in the form of CD.
- 2- **Deadline for Submission of Bids:** Bids must be received by HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E at the address specified, no later than the date and time specified in the Invitation to Bid.
- 3- HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E may, at its discretion, extend this deadline for the submission of Bids by amending the Bid Documents, in which case, all rights and obligations of HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E and bidders, previously subject to the deadline, will thereafter be subject to the deadline as extended.
- 4- **Clarification of Bids:** During evaluation of the Bids, HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E, at its discretion, may ask the bidder for clarification of its Bid. The request for clarification and the response shall be in writing, and no change in the prices or substance of the Bid shall be sought, offered, or permitted.

4 TERMS AND CONDITIONS

4.1 Assignment

The Supplier shall not assign, in whole or in part, its obligations to perform under the Contract, except with the HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E's prior written consent.

4.2 Bidders:

The qualified bidder for this tender and his sub contactors must be Partner in the scope of requested equipment.

4.3 Quantities

Material quantities as specified are approximate and no guarantee is implied that the exact amount will be purchased.

4.4 Response and Resolution

The response and resolution time is mentioned for each service project in scope section.

4.5 Prices:

The prices are fixed and shall not be subject to any variation. The supplier shall absorb the parts and labor of any missing components, if any, required to connect the items purchased by Hutchison Ports Abu Qir Containers Terminal S.A.E under this Agreement.

4.6 Risk, Loss or Damage

HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E, unless stated the otherwise, shall not be responsible for any risk, loss or damage caused by events beyond HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E's control, including but not limited to the goods which are in the course of delivery to HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E, whether by land, sea or air, that will include any governmental or customs regulations.