



Abu Qir Container Terminal Company S.A.E

(Private free Zone Company)

Request for Tender

for

***DELL Servers hardware & support renewal
for Hutchison Ports Abu Qir Container Terminal***

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1 INTRODUCTION

1.1 Our Work

Abu Qir Containers Terminal S.A.E is a part of the Hutchison Port Holdings' (HPH) global network of container Terminal. HPH is the leading independent port developer and operator in the world. In its short operating target, ABU QIR CONTAINERS TERMINAL S.A.E need to establish itself as the preferred terminal operator by achieving high levels of operating efficiency and customer satisfaction.

1.2 PURPOSE

Abu Qir Containers Terminal S.A.E invites qualified bidders to submit their best competitive offer for **Hardware Support Service** to have excellent coverage for all technical requirement to achieve requirement including 1 year vendor warranty and support renewal for all devices in BOM.

1.3 SCOPE of work

The broad scope of work as detailed in this section refers to **Hardware Vendor Support Service** with 1 year warranty at Abu Qir Containers Terminal S.A.E.

1.4 BOM

Device	Model	Service Tag / SN
VxRail Node 1	Dell VxRail E660F	JJMMXW3
VxRail Node 2	Dell VxRail E660F	1KMMXW3
VxRail Node 3	Dell VxRail E660F	2KMMXW3
VxRail Node 4	Dell VxRail E660F	3KMMXW3
VxRail Node 5	Dell VxRail E660F	7SXNXW3
VxRail Node 6	Dell VxRail E660F	8SXNXW3
VxRail Node 7	Dell VxRail E660F	9SXNXW3
VxRail Node 8	Dell VxRail E660F	BSXNXW3
Witness Server	PowerEdge R650XS	JYM9XW3

Backup Server 1	PowerEdge R650XS	76KCMW3
Backup Server 2	PowerEdge R650XS	86KCMW3
Data Domain 1	Dell DD6900	CL447X3
Data Domain 2	Dell DD6900	8L447X3
Dell EMC Expansion Shelf 1	ES40	1VH5ZR3
Dell EMC Expansion Shelf 2	ES40	DTH5ZR3
Dell EMC Expansion Shelf 3	ES40	GTH5ZR3
Dell EMC Expansion Shelf 4	ES40	FTH5ZR3
Dell EMC Expansion Shelf 5	ES40	HTH5ZR3
Dell EMC Expansion Shelf 6	ES40	JTH5ZR3
Tape Library with three drives	Dell EMC ML3	5WXGVP3
Drive 1	LTO 9 HH FC	90WT022187
Drive 2	LTO 9 HH FC	10WT021486
Drive 3	LTO 9 HH FC	10WT021494
Tape Library with three drives	Dell EMC ML3	BWXGVP3
Drive 1	LTO 8 HH FC	10WT195549
Drive 2	LTO 8 HH FC	10WT152592
Drive 3	LTO 8 HH FC	10WT151799
Fabric Switch 1	DS-6610R-B-8	F1Y0253 / BRCEZL1947T00S
Fabric Switch 2	DS-6610R-B-8	52Y0253 / BRCEZL1947T011
Fabric Switch 3	DS-6610R-B-8	32Y0253 / BRCEZL1947T00Z
Fabric Switch 4	DS-6610R-B-8	D1Y0253 / BRCEZL1947T00R

1.5 Warranty Support

1 year vendor warranty and support renewal for all devices.

1.6 TECHNICAL PROPOSAL

- 1- Company profile with previous same requested service.
- 2- The bidder must be partner for the vendor of requested services.

2 Additional Consideration

- Payment terms– 100% After finalizing the hardware support renewal service.

3-PREPARATION OF BID

3.1 Language of Bid

The Bid prepared by the Bidder, as well as all correspondence, documents relating to the Bid exchanged by the Bidder and HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E, supporting documents, and printed literature shall be written in English.

3.2 Documents Comprising the Bid

Each bid shall be in two parts: -

- A. Part I- Technical Proposal.
- B. Part II- Price Proposal.

The two parts should be in two separate covers, each super-scribed with the name of the Project as well as “Technical Proposal” and “Price Proposal” as the case may be.

Most provide the technical proposal in hardcopy and softcopy.

3.2.1 PART I - TECHNICAL PROPOSAL.

The technical proposal should reflect the ability of service supplier and must include the following:

- 1- Company profile with previous implemented project.
- 2- The vendor must be partner of the required services
- 3- Delivery and acceptance criteria for each point in the project will be reviewed by HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E before start implementation.

3.2.2 PART II - PRICE PROPOSAL.

- 1- Company Financial Documents
- 2- All prices should be itemized.
- 3- All prices are in USD or Egyptian pound.

- 4- For only suppliers located on Egypt Payment in EGP according to central bank charges in time of payment
- 5- Price excluding VAT and customs fees.
- 6- All items will be delivered by CIF
- 7- 2025 company's budget

3.2.3 Submission of Bids

- 1- **Sealing and Marking of Bids:** The Bidders shall seal the envelopes containing "Technical Bid" and "Price Bid" separately and the two envelopes shall be enclosed and sealed in an outer envelope. The Bidder should additionally submit soft copies of the Technical Specification in the form of CD.
- 2- **Deadline for Submission of Bids:** Bids must be received by HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E at the address specified, no later than the date and time specified in the Invitation to Bid.
- 3- HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E may, at its discretion, extend this deadline for the submission of Bids by amending the Bid Documents, in which case, all rights and obligations of HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E and bidders, previously subject to the deadline, will thereafter be subject to the deadline as extended.
- 4- **Clarification of Bids:** During evaluation of the Bids, HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E, at its discretion, may ask the bidder for clarification of its Bid. The request for clarification and the response shall be in writing, and no change in the prices or substance of the Bid shall be sought, offered, or permitted.

4 TERMS AND CONDITIONS

4.1 Assignment

The Supplier shall not assign, in whole or in part, its obligations to perform under the Contract, except with the HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E's prior written consent.

4.2 Bidders:

The qualified bidder for this tender and his sub contactors must be Partner in the scope of requested equipment.

4.3 Quantities

Material quantities as specified are approximate and no guarantee is implied that the exact amount will be purchased.

4.4 Response and Resolution

The response and resolution time is mentioned for each service project in scope section.

4.5 Prices:

The prices are fixed and shall not be subject to any variation. The supplier shall absorb the parts and labor of any missing components, if any, required to connect the items purchased by Hutchison Ports Abu Qir Containers Terminal S.A.E under this Agreement.

4.6 Risk, Loss or Damage

HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E, unless stated the otherwise, shall not be responsible for any risk, loss or damage caused by events beyond HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E's control, including but not limited to the goods which are in the course of delivery to HUTCHISON PORTS ABU QIR CONTAINERS TERMINAL S.A.E, whether by land, sea or air, that will include any governmental or customs regulations.